

31 Mar 2024

Portfolio Information

Strategy Name	Crossing Point Heritage Cautious
Inception Date	02/12/2019
Portfolio Risk Score	28.99
Portfolio Risk Score Date	29/02/2024
Base Currency	Pound Sterling
On or Off Platform	On
Managed Portfolio	Yes
VAT on Fees	No
Time Period: 01/04/2021 to 31/03/2024	

	Heritage Cautious	IA Mixed 20-60%
Std Dev	7.31	7.00
Alpha	-3.42	0.00
Beta	0.92	1.00
Sharpe Ratio	-0.59	-0.34
Sortino Ratio	-0.71	-0.43
Max Drawdown	-18.12	-12.38

Heritage Cautious Allocation: 31/03/2024

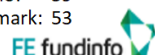
International	9.75
US	6.00
UK	7.00
Europe	3.00
Japan	2.25
Pacific	3.00
Emerging Markets	2.50
Property	3.25
Healthcare	—
Technology	2.50
Financials	2.00
Mining	1.00
Equity Total	45.00
Fixed Income	52.00
Short Term Money Market	0.00
Cash	3.00

Portfolio Costs

UK DFM Fee	0.30
Fund Charges - OCF	0.58



FE Risk Scores
Portfolio: 59
Benchmark: 53



Investment Objective

The Heritage Cautious Portfolio is a growth strategy with an equity allocation comprised primarily of investment trusts. It is aimed at medium to long-term investors who are seeking capital growth from a cautious portfolio of diversified investments.

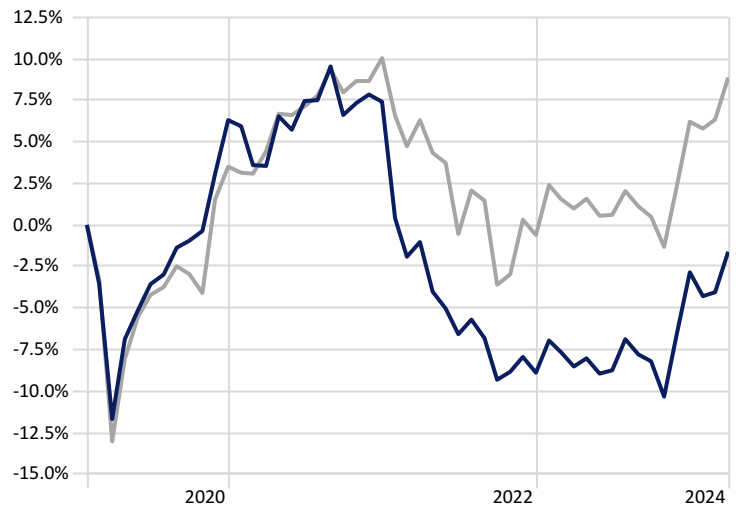
The equity element of this portfolio will not exceed 45%.

The chosen investment trusts and funds can invest in UK and overseas equities, commercial property, fixed interest securities, natural resources, precious metals or cash.

The Heritage Cautious Portfolio is benchmarked against the average performance of the IA Mixed Investment 20-60% equity sector.

Performance Chart since launch on Feb 1st 2020

Time Period: 01/02/2020 to 31/03/2024



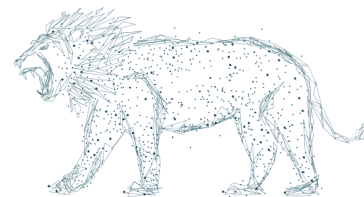
— Crossing Point Heritage Cautious -1.6% — IA Mixed Investment 20-60% Shares 8.9%

Trailing Returns

	3 Months	6 Months	1 Year	3 Years	Since Launch
Heritage Cautious	1.28	7.18	7.54	-4.98	-1.61
IA Mixed 20-60%	2.51	8.33	7.80	4.25	8.86

Discrete Calendar Year Returns

	01/04/2023 - 31/03/2024	01/04/2022 - 31/03/2023	01/04/2021 - 31/03/2022
Heritage Cautious	7.54	-7.56	-4.42
IA Mixed 20-60%	7.80	-5.00	1.79



Important Information

The Crossing Point Portfolio Management Service is only available to investors who use the ongoing services of a financial adviser. For information purposes only, please contact a personal financial adviser for further information.

Independent financial advisers take no responsibility for the underlying investment strategy, the investment process and selected funds are the responsibility of Crossing Point Investment Managements' Discretionary Fund Managers. By the nature of discretionary fund management, holdings will be bought and sold, but the investment manager will not seek your permission to do this. Investment decisions will be the responsibility of the Discretionary Fund Manager.

Calculation of the fund OCFs shown is provided by FE Fundinfo. This charge may vary across the various platforms where the portfolios are available. Please refer to your investment adviser for details.

Performance Calculation: Performance is quoted on an annualised basis and calculated through Morningstar Direct. The performance calculations are provided for illustrative purposes only and should not be viewed as the performance of a specific client account. Performance is shown inclusive of ongoing fund charges but gross of transaction, platform, IFA, incidental, and Crossing Point's investment management charge. Deductions for these charges will have the result of reducing the illustrated performance.

Past performance is not a guide to future performance. The value of investments and any income from them can fall and you may get back less than you invested. If you invest in currencies other than your own, fluctuations in currency value will mean that the value of your investment will move independently of the underlying asset. The information contained in this documentation has been taken from sources stated and is believed to be reliable and accurate, but without further investigation cannot be warranted as to accuracy or completeness. Tax concessions are not guaranteed and may be changed at any time, their value will depend on individual circumstances.

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