## CROSSING

## Sequence of Returns Risk

Early negative or positive rates of return for an investment in withdrawal can have a lasting impact on both long-term capital values and long-term viability of income.

The examples below demonstrate the importance of the sequence of positive and negative rates of return on equivalent initial investments with the same average returns. Investment A and B have the same yearly returns, but Investment B has the order of these returns reversed. Investment A's initial returns are positive while Investment B's are negative.

Example 1: With an initial investment of $£ 500,000$ and a yearly income of $£ 25,000$, the value of the investment after 10 years is $£ 129,771$ larger for Investment A than Investment B due solely to the sequence of the positive and negative returns.

| Investment | $\boldsymbol{£ 5 0 0 , 0 0 0}$ | Yearly Withdrawl | $\boldsymbol{£ 2 5 , 0 0 0 . 0 0}$ |
| :--- | ---: | ---: | ---: |


| Investment A |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: |
| Period | Initial Value | Return | Withdrawals | Final Value |  |  |  |  |  |
| Year 1 | $£ 500,000$ | $20 \%$ | $£ 25,000$ | $£ 575,000$ |  |  |  |  |  |
| Year 2 | $£ 575,000$ | $10 \%$ | $£ 25,000$ | $£ 607,500$ |  |  |  |  |  |
| Year 3 | $£ 607,500$ | $12 \%$ | $£ 25,000$ | $£ 655,400$ |  |  |  |  |  |
| Year 4 | $£ 655,400$ | $8 \%$ | $£ 25,000$ | $£ 682,832$ |  |  |  |  |  |
| Year 5 | $£ 682,832$ | $6 \%$ | $£ 25,000$ | $£ 698,802$ |  |  |  |  |  |
| Year 6 | $£ 698,802$ | $5 \%$ | $£ 25,000$ | $£ 708,742$ |  |  |  |  |  |
| Year 7 | $£ 708,742$ | $5 \%$ | $£ 25,000$ | $£ 719,179$ |  |  |  |  |  |
| Year 8 | $£ 719,179$ | $-8 \%$ | $£ 25,000$ | $£ 636,645$ |  |  |  |  |  |
| Year 9 | $£ 636,645$ | $-3 \%$ | $£ 25,000$ | $£ 592,545$ |  |  |  |  |  |
| Year 10 | $£ 592,545$ | $-5 \%$ | $£ 25,000$ | $£ 537,918$ |  |  |  |  |  |


| Investment A |  |
| :--- | ---: |
| Final Value (end of year 10) | $£ 537,918$ |
| Capital Growth | $£ 37,918$ |
| Average return | $5 \%$ |
| Total withdrawals | $£ 250,000$ |


| Investment B |  |
| :--- | ---: | ---: |
| Final Value (end of year 10) | $£ 408,147$ |
| Capital Growth | $-£ 91,853$ |
| Average return | $5 \%$ |
| Total withdrawals | $£ 250,000$ |



| Investment B |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Period | Initial Value | Return | Withdrawals | Final Value |
| Year 1 | $£ 500,000$ | $-5 \%$ | $£ 25,000$ | $£ 450,000$ |
| Year 2 | $£ 450,000$ | $-3 \%$ | $£ 25,000$ | $£ 411,500$ |
| Year 3 | $£ 411,500$ | $-8 \%$ | $£ 25,000$ | $£ 353,580$ |
| Year 4 | $£ 353,580$ | $5 \%$ | $£ 25,000$ | $£ 346,259$ |
| Year 5 | $£ 346,259$ | $5 \%$ | $£ 25,000$ | $£ 338,572$ |
| Year 6 | $£ 338,572$ | $6 \%$ | $£ 25,000$ | $£ 333,886$ |
| Year 7 | $£ 333,886$ | $8 \%$ | $£ 25,000$ | $£ 335,597$ |
| Year 8 | $£ 335,597$ | $12 \%$ | $£ 25,000$ | $£ 350,869$ |
| Year 9 | $£ 350,869$ | $10 \%$ | $£ 25,000$ | $£ 360,956$ |
| Year 10 | $£ 360,956$ | $20 \%$ | $£ 25,000$ | $£ 408,147$ |

Example 2: If you change the initial investment to $£ 100,000$ with a yearly income of $£ 10,000$, the difference is $£ 51,909$. With opposite return sequences, the difference is more than 5 years of income and Investment B would only have $£ 5.067$ left after 10 years.


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## Sequence of Returns Risk (cont.)

The examples below illustrate the importance of sequence of returns with the same $5 \%$ return across all years except for a loss of $-15 \%$ in one year. In example 3 , this loss occurs in year 10 for Investment A, while Investment B incurs this loss in year 1.

Example 3: With an initial investment of $£ 500,000$ and a yearly income of $£ 25,000$, Investment $A$ is worth $£ 55,133$ more than Investment B, the equivalent of over 2 years of income.

| Investment | $\mathbf{£ 5 0 0 , 0 0 0}$ | Yearly Withdrawl | $\mathbf{£ 2 5 , 0 0 0 . 0 0}$ |
| :--- | ---: | ---: | ---: |


| Investment A |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Period | Initial Value | Return | Withdrawals | Final Value |
| Year 1 | $£ 500,000$ | $5 \%$ | $£ 25,000$ | $£ 500,000$ |
| Year 2 | $£ 500,000$ | $5 \%$ | $£ 25,000$ | $£ 500,000$ |
| Year 3 | $£ 500,000$ | $5 \%$ | $£ 25,000$ | $£ 500,000$ |
| Year 4 | $£ 500,000$ | $5 \%$ | $£ 25,000$ | $£ 500,000$ |
| Year 5 | $£ 500,000$ | $5 \%$ | $£ 25,000$ | $£ 500,000$ |
| Year 6 | $£ 500,000$ | $5 \%$ | $£ 25,000$ | $£ 500,000$ |
| Year 7 | $£ 500,000$ | $5 \%$ | $£ 25,000$ | $£ 500,000$ |
| Year 8 | $£ 500,000$ | $5 \%$ | $£ 25,000$ | $£ 500,000$ |
| Year 9 | $£ 500,000$ | $5 \%$ | $£ 25,000$ | $£ 500,000$ |
| Year 10 | $£ 500,000$ | $-15 \%$ | $£ 25,000$ | $£ 400,000$ |


| Investment A |  |
| :--- | ---: |
| Final Value (end of year 10) | $£ 400,000$ |
| Capital Growth | $-£ 100,000$ |
| Average return | $3 \%$ |
| Total withdrawals | $£ 250,000$ |


| Investment B |  |
| :--- | ---: |
| Final Value (end of year 10) | $£ 344,867$ |
| Capital Growth | $-£ 155,133$ |
| Average return | $3 \%$ |
| Total withdrawals | $£ 250,000$ |



Example 4: If the initial investment amount is $£ 100,000$ with a yearly income of $£ 10,000$, Investment A is worth $£ 22,053$ more than Investment B and Investment B is left with only $£ 6,084$ after 10 years..

| Investment | ¢100,000 |  | Yearly Withdrawl |  | ¢10,000.00 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment A |  |  |  |  |  | Investment B |  |  |  |  |  |
| Period | Initial Value | Return | Withdrawals | Final Value |  | Period | Initial Value | Return | Withdrawals | Final Value |  |
| Year 1 | £100,000 | 5\% | f 10,000 | ¢95,000 |  | Year 1 | £100,000 | -15\% | ¢ 10,000 | £75,000 |  |
| Year 2 | £95,000 | 5\% | £10,000 | £89,750 |  | Year 2 | £75,000 | 5\% | £10,000 | £68,750 |  |
| Year 3 | ¢89,750 | 5\% | £ 10,000 | £84,238 |  | Year 3 | £68,750 | 5\% | £10,000 | £62, 188 |  |
| Year 4 | £84,238 | 5\% | £ 10,000 | ¢78,449 |  | Year 4 | £62, 188 | 5\% | £10,000 | £55,297 |  |
| Year 5 | ¢78,449 | 5\% | £10,000 | ¢72,372 |  | Year 5 | ¢55,297 | 5\% | £ 10,000 | £48,062 |  |
| Year 6 | £72,372 | 5\% | £10,000 | £65,990 |  | Year 6 | £48,062 | 5\% | £ 10,000 | £40,465 |  |
| Year 7 | ¢65,990 | 5\% | £ 10,000 | ¢59,290 |  | Year 7 | £40,465 | 5\% | £ 10,000 | £32,488 |  |
| Year 8 | ¢59,290 | 5\% | £ 10,000 | ¢52,254 |  | Year 8 | £32,488 | 5\% | £ 10,000 | £24, I 12 |  |
| Year 9 | ¢52,254 | 5\% | £10,000 | £44,867 |  | Year 9 | £24,112 | 5\% | £10,000 | £15,318 |  |
| Year 10 | ¢44,867 | -15\% | £ 10,000 | £28,137 |  | Year 10 | £15,318 | 5\% | £ 10,000 | ¢6,084 |  |
| Investment A |  |  |  |  |  | Investment B |  |  |  | Difference (A-B) |  |
| Final Value (end of year 10) |  | ¢28,137 |  |  |  | Final Value (e | of year 10) | ¢6,084 |  | Final Value | £22,053 |
| Capital Growth |  | -¢71,863 |  |  |  | Capital Grow |  | - $£ 93,916$ |  |  |  |
| Average return |  | 3\% |  |  |  | Average retu |  | 3\% |  |  |  |
| Total withdrawals |  | ¢100,000 |  |  |  | Total withdra |  | ¢100,000 |  |  |  |

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